

Eoghan Ó'Reilly

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Professional Summary

Skilled sourcing manager in the technology and finance industry. Experience in all types of agreements from enterprise software, facilities, HR to finance and marketing. Detail and goal oriented with strong organisational and relationship management skills.

Core Skills

- Sourcing Strategy
- Documentation
- Stakeholder Management
- Negotiation
- Agile, waterfall, hybrid
- Project Management
- P2P
- Contract Development

Career Summary

Vestego: Founder

September 2021 - Present

- Founder of a technology travel product aiming to encourage a better understanding of heritage for locals and tourists visiting Ireland (Initial launch).
- Leading a team of 6 with a broad range of skills from journalism, marketing, sustainability & technology.
- In discussions for early stage investment.

Northvolt : Indirect Sourcing Manager

September 2020 – 2021

- Managed the development of outsourced purchasing operations as well as leading them into success for both Finance & Purchasing.
- Ran the organisations procurement & travel system selection, rollout and excellence with areas not limited to: Sourcing tools, Travel Systems & Corporate Card Spend Management.
- Lead multiple high profile projects ranging from hyper cost reduction to standardising procurement operations processes between the organisation, finance & suppliers.

Spotify : Global Sourcing Manager

September 2014 – 2020

- Design sourcing strategies and manage supplier relations. Responsibilities include implementing appropriate commercial terms and Master Service Agreements. Additional responsibilities include mitigating risks to the project delivery, negotiating favourable pricing, quality, legal and intellectual rights.
- Work with global cross-functional teams to creatively develop strategies to increase project effectiveness. This includes identifying areas of consolidation and developing repeatable base

templates. The impact of which increased project speed as well as reduced cost and allowed stronger visibility and understanding of the sourcing process for all impacted teams.

- Provide price forecasting to the FP&A departments for each financial cycle along with managing and proactively communicating any variances to that forecast.
- Manage the end to end sourcing process for Infrastructure Technology for over 50 office builds/decommissioning/renovations globally.
- Continuously strive for automated and repeatable steps to focus on growth with quality to align with the overall business objectives of Spotify.
- Analyse industry trends, pricing, lead times and alternatives, along with specialist internal teams, to identify areas of opportunity for cost/speed reductions.
- Optimise formal supplier management programmes with key vendors including metrics, performance goals, SLA targets and improvement initiatives.
- Develop negotiation, procurement and purchasing strategies to support Spotify as a whole.

Fidelity Investments : Quality Assurance Lead

2012-2014

- Lead the QA portion of the Governance, Risk and Compliance tool review and implementation for the Asset Management department (IBM OpenPages)
- Lead a team of local and remote QA & Test Automation Engineers
- Developed complex QA strategies & defined scope of execution with key stakeholders
- Test strategies for verification of large datasets of asset transactions
- Monitored execution of Manual, Automated & Performance test cases using HP Quality Center
- Extensive work within company's data warehousing systems (OBI, Netezza, Oracle)

Prudential Financial Inc. : Quality Assurance Analyst

2010-2012

- Core tester on Group Insurance Long Term Care system
- Development of BRD's/SRD's/HLD's and relating documents
- Development of system test strategies & overhaul of core regression bed
- Ensuring security compliance of internal systems using IBM Rational AppScan

Education

- Prince2 Project Manager
- Business Requirements Engineer
- ISTQB Advanced Test Analyst in Software Testing,
- Diploma in Software Development
- Spotify Agile QA certified
- Coupa P2P System certified

Hobbies and Interests

Snowboarding, music, gaming, history